

**Weill Cornell
Medicine**

Transforming Medicine

**The Power
of Philanthropy**



2018 IMPACT REPORT



In 2018, Weill Cornell Medicine marks the 20th anniversary

of the renaming of the institution in honor of Joan and Sanford I. Weill.

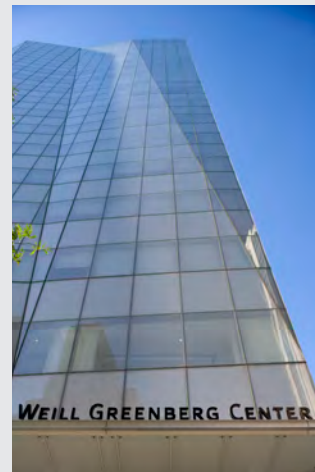
Over the past 20 years, Weill Cornell Medicine has become a powerhouse in clinical care, research and education. Thanks to outstanding leadership from our Board of Overseers, unwavering donor support and a series of well-executed strategic plans, the institution has established research institutes and centers that span disease areas, recruited top-tier physician-scientists, forged innovative partnerships with industry and leading healthcare organizations, expanded its clinical footprint and created a paradigm-changing educational curriculum.

Located in the heart of New York City, while anchored in the Ivy League tradition and accomplishments of Cornell University, Weill Cornell Medicine is uniquely poised for a period of unprecedented growth. With the dedication of supporters who share a vision of a healthier world, Weill Cornell Medicine will continue to provide exemplary patient care, advance breakthrough discoveries and educate the healthcare leaders of tomorrow.

Key Giving Milestones

Weill Cornell Medicine has advanced in its mission to improve human health and achieved unparalleled growth by successfully implementing progressive strategic plans. Due to transformational philanthropic support from donors like you, the institution has raised more than \$2.5 billion over the course of several capital campaigns.

Renaming of **Weill Cornell Medicine** in honor of Joan and Sanford I. Weill



Discoveries that Make a Difference
(2006 to 2013): \$1.3 billion raised for expansion of the research enterprise; construction of the Belfer Research Building.



Dear Friends,

Thank you for believing in Weill Cornell Medicine's mission.

Year after year, your generosity has allowed us to make extraordinary strides toward becoming a leader in global healthcare. This report, which is the first of its kind for us, celebrates the many ways in which your philanthropy has supported the growth of our institution.

Thanks to your generosity and vision, Weill Cornell Medicine has accomplished incredible feats over the past 20 years, including: broadening our clinical presence, expanding our research initiatives and providing exceptional training for the next generation of leaders in healthcare.

During this milestone year, we look to the future with great excitement about new opportunities for growth. With your continued support for the people and programs you are passionate about, we will continue to advance as a triple-threat powerhouse, setting the standard for innovation and excellence, and transforming healthcare for the 21st century.

Thank you again for your impactful support. We are exceptionally grateful to each and every one of you.

Augustine M.K. Choi, MD
Stephen and Suzanne Weiss Dean, Weill Cornell Medicine
Provost for Medical Affairs, Cornell University



1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018



Advancing the Clinical Mission
(2001 to 2005): \$750 million raised for ambulatory care and medical education; construction of the Weill Greenberg Center.



Driving Discoveries, Changing Lives
(2013 to 2014): \$300 million raised for research recruitment.



20th
1998-2018
ANNIVERSARY

Care

World-class clinical care

Exceptional, compassionate patient care is the heart and soul of the mission at Weill Cornell Medicine. Physicians and researchers collaborate in speeding discoveries from bench to bedside, providing patients with innovative, cutting-edge treatments and therapies. These dynamic partnerships accelerate the pace of healthcare breakthroughs that can make a profound difference in patients' lives.

Over the past two decades, Weill Cornell Medicine – with the partnership of its teaching hospital, NewYork-Presbyterian – has dramatically expanded its clinical footprint and broadened its range of services available to patients. Weill Cornell Medicine now has more than 1,300 physicians providing care through 18 academic departments at over 40 sites in New York City. Two specialty practices opened recently in a new East Side location: the Sean Parker Institute for the Voice and the Center for Comprehensive Spine Care.

1.7 million

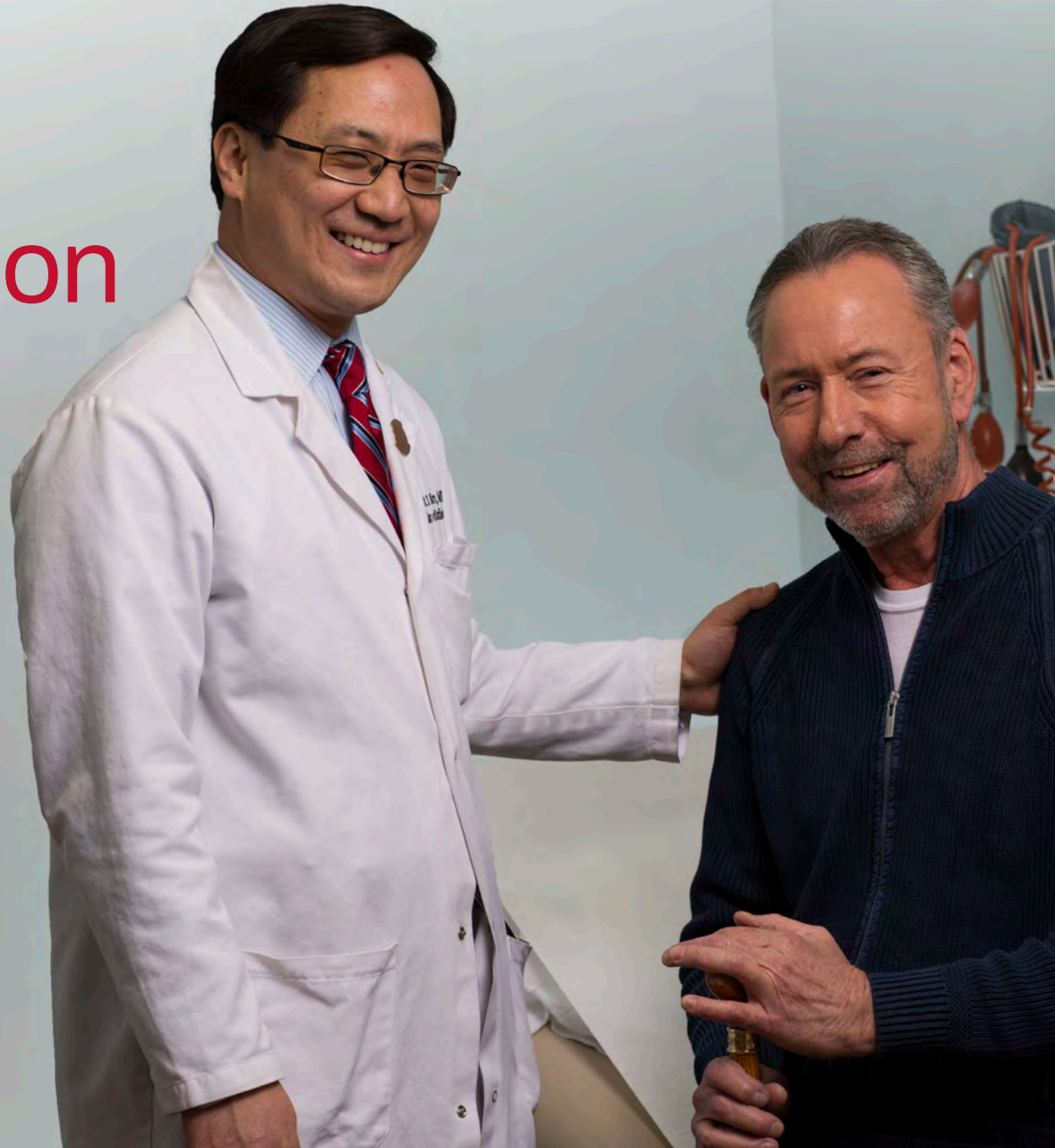
annual patient visits

1,300+

physicians

380+

top doctors, as ranked by Castle Connolly



Weill Greenberg Center

The Weill Greenberg Center, funded entirely through philanthropy, offers ambulatory care and imaging in a state-of-the-art facility that consolidates many clinical programs under one roof. The building also houses the Margaret and Ian Smith Clinical Skills Center, an advanced teaching center for medical students.

The 13-story, 330,000-square-foot Weill Greenberg Center – situated at East 70th Street and York Avenue, adjacent to the Belfer Research Building – has facilitated Weill Cornell Medicine's bench-to-bedside efforts, helping speed newly discovered therapies to patients.

Strategic partnerships enhance care

Weill Cornell Medicine's worldwide network of partners, collaborators and affiliates includes NewYork-Presbyterian, The Rockefeller University, Memorial Sloan Kettering Cancer Center, Hunter College/CUNY, Houston Methodist, Hospital for Special Surgery, GHESKIO Centers in Haiti and the Burke Medical Research Institute. The institution also has global health programs on six continents.



Exceptional, compassionate patient care is the heart and soul of the mission at Weill Cornell Medicine.

Discover

Belfer Research Building

Weill Cornell Medicine has experienced dynamic growth in its research program, due in large part to the 2014 opening of the Belfer Research Building – a state-of-the-art facility made possible by the generosity of donors.

The 480,000-square-foot building, located at East 69th Street and York Avenue, is devoted to translational bench-to-bedside research targeting some of today's most formidable health challenges, and has enabled the recruitment of more than 70 senior and early-career investigators. The Belfer Research Building was designed specifically to promote discovery, collaboration and continual learning, through its open floor plan and its disease-based approach to research that transcends the boundaries of traditional departments and divisions.

Research by physician-scientists is collaborative and patient-focused. The Belfer Research Building's proximity to the outpatient Weill Greenberg Center enhances communication between investigators and physicians, helping facilitate the translation of new discoveries into improved patient treatments.

70
laboratories
in the Belfer Research Building

More than
700
active clinical trials

722
National Institutes
of Health awards

New Centers and Institutes

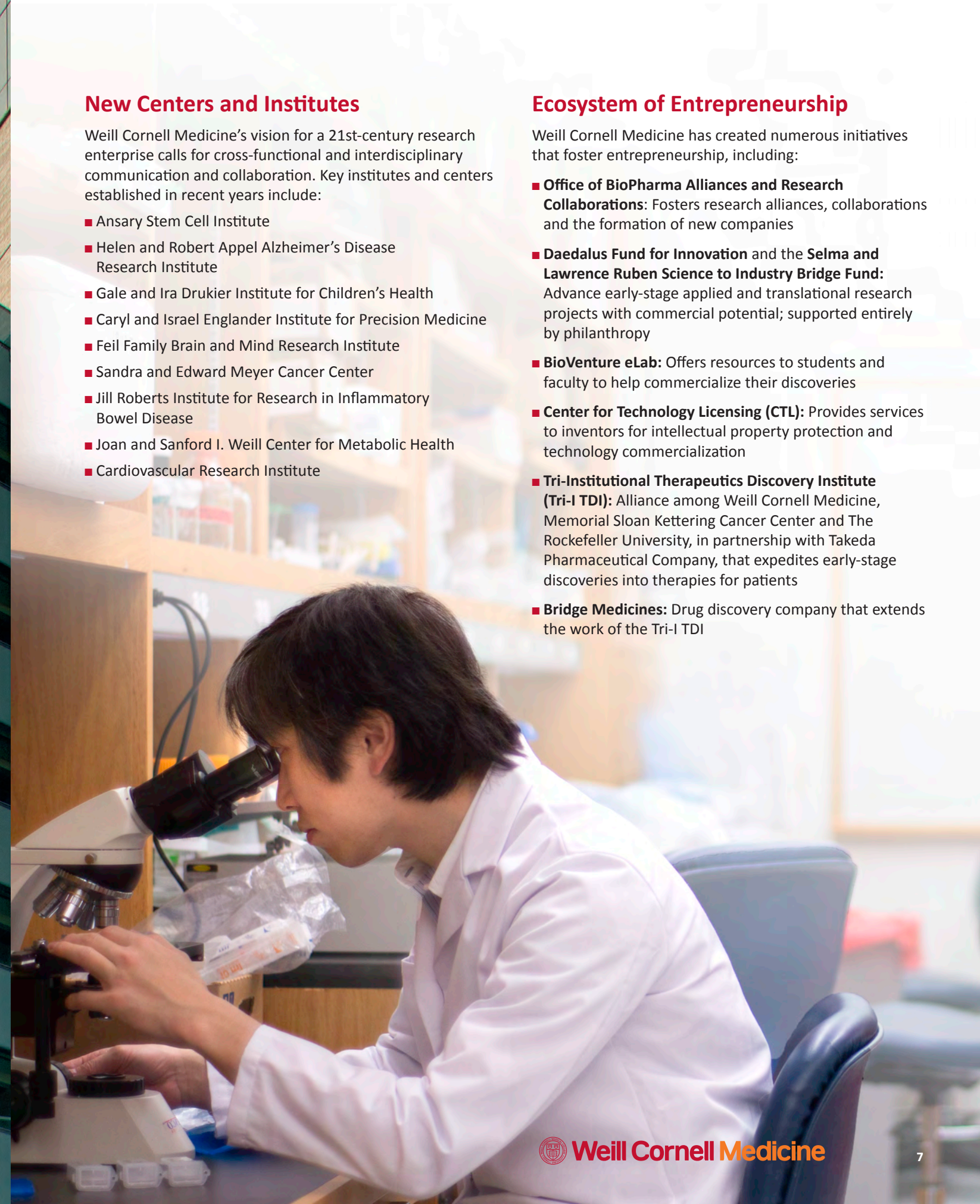
Weill Cornell Medicine's vision for a 21st-century research enterprise calls for cross-functional and interdisciplinary communication and collaboration. Key institutes and centers established in recent years include:

- Ansary Stem Cell Institute
- Helen and Robert Appel Alzheimer's Disease Research Institute
- Gale and Ira Drukier Institute for Children's Health
- Caryl and Israel Englander Institute for Precision Medicine
- Feil Family Brain and Mind Research Institute
- Sandra and Edward Meyer Cancer Center
- Jill Roberts Institute for Research in Inflammatory Bowel Disease
- Joan and Sanford I. Weill Center for Metabolic Health
- Cardiovascular Research Institute

Ecosystem of Entrepreneurship

Weill Cornell Medicine has created numerous initiatives that foster entrepreneurship, including:

- **Office of BioPharma Alliances and Research Collaborations:** Fosters research alliances, collaborations and the formation of new companies
- **Daedalus Fund for Innovation and the Selma and Lawrence Ruben Science to Industry Bridge Fund:** Advance early-stage applied and translational research projects with commercial potential; supported entirely by philanthropy
- **BioVenture eLab:** Offers resources to students and faculty to help commercialize their discoveries
- **Center for Technology Licensing (CTL):** Provides services to inventors for intellectual property protection and technology commercialization
- **Tri-Institutional Therapeutics Discovery Institute (Tri-I TDI):** Alliance among Weill Cornell Medicine, Memorial Sloan Kettering Cancer Center and The Rockefeller University, in partnership with Takeda Pharmaceutical Company, that expedites early-stage discoveries into therapies for patients
- **Bridge Medicines:** Drug discovery company that extends the work of the Tri-I TDI



Teach

Weill Cornell Medicine is among the nation's top-ranked and fastest-growing medical and graduate schools. With its innovative curriculum, state-of-the-art classrooms and laboratories, and award-winning faculty, the institution provides students with an innovative, multifaceted educational experience.

In 2018, Weill Cornell Medicine students celebrated a successful residency match, with 94 percent of the class matching to postgraduate positions at academic medical centers ranked in the top 50 by U.S. News & World Report.

Over the past two decades, Weill Cornell Medical College and Weill Cornell Graduate School of Medical Sciences have experienced rapid growth.

The institution has also established a global presence in medical education.

- **Weill Cornell Medicine-Qatar (WCM-Q)** launched a pre-med program in 2002 and opened its doors to medical students in 2004. Enrollment at WCM-Q has grown rapidly, from 25 first-year medical students in 2002 to 280 students from more than 30 countries in 2017.
- **Weill Cornell Medicine's expansion** beyond the New York metropolitan area includes a research-focused affiliation with Houston Methodist, in Houston, Texas, and an affiliation with Bugando Medical Centre and the Weill Bugando School of Medicine in Mwanza, Tanzania, along with the Salzburg Medical Seminars and the Open Medical Institute in Austria.

- **A new medical curriculum**, unveiled at Weill Cornell Medicine in the fall of 2014, focuses on increased patient interaction and innovative learning methods, equipping students with the skills they need to become the next generation of healthcare leaders.
- **Donor support for scholarships** has helped offset the high cost of medical education, enabling many students to graduate with less debt. Scholarships also allow students to pursue lower-paying but critically important careers in fields including primary care.
- **Over the past 15 years**, Weill Cornell Medicine has raised nearly \$85 million in scholarship support, including nearly \$33 million during the *Campaign for Education*, which concluded in 2017. The three-year campaign generated nearly \$70 million for a range of initiatives, including curriculum reform, teaching endowments, student scholarships and facility enhancements, as well as the new 16,200-square-foot Feil Family Student Center.
- **Faculty members** hold a growing number of endowed positions – thanks to the generosity of Weill Cornell Medicine's dedicated donors – which provide necessary support for their teaching and work addressing the critical challenges of medicine.

2017-2018 Academic Year

Number of endowed professorships:

153

Number of endowed scholarships:

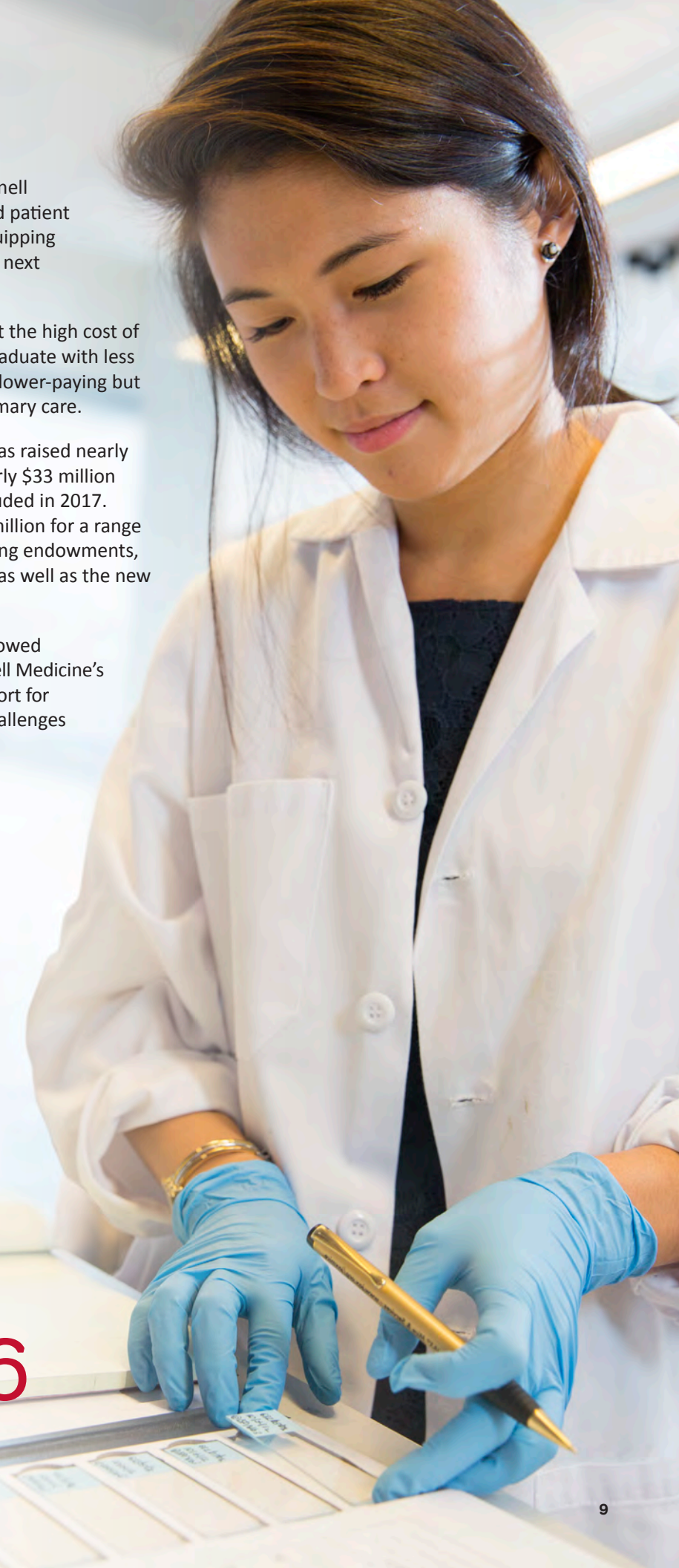
444

Number of scholarship recipients:

159

Amount of scholarship funds awarded:

\$5,403,966



Philanthropy

Philanthropy in Action

Weill Cornell Medicine is fortunate to receive support from visionary donors at a variety of gift levels and actively manages programs that foster engagement and recognize generosity. Some of these donor-focused engagement opportunities include:

Dean's Council

Dean's Council members provide ongoing support to the institution and serve as its ambassadors in the philanthropic community. Council members enjoy unique opportunities to build relationships with Weill Cornell Medicine faculty and learn more about their work. Since the Dean's Council was established in 2002, there has been growth in membership each year. There are currently more than 80 Dean's Council member families.

Members of the Dean's Council are families and individuals who have committed a minimum gift of \$100,000, payable over three years.



Children's Health Council

Children's Health Council (CHC) members are a group of families and individuals who support research into prevalent children's health issues. Members have the opportunity to attend educational events addressing topics of concern to parents and families, and to meet experts in children's health. The CHC was established in 2014 and currently has 34 member families.

Members of the Children's Health Council are families and individuals who have committed a minimum gift of \$10,000, payable over three years, to support children's health research.

Lewis Atterbury Stimson Society

The Lewis Atterbury Stimson Society is a distinguished group of supporters who have included Weill Cornell Medicine in their charitable estate plans. The Stimson Society holds an annual event, where members have an opportunity to socialize with other philanthropists and hear faculty speak about innovative research and treatments, as well as strategies for healthy living. Members also receive the Philanthropist newsletter. There are more than 300 members of the Stimson Society.



Donor-focused programs foster engagement and recognize generosity.

Partners in Medicine

The Partners in Medicine program recognizes donors who share a profound interest in the future of medicine and provide essential support for existing programs and new initiatives. Members have access to annual seminars and luncheons, and receive special Weill Cornell Medicine publications and newsletters. In the 2017 fiscal year, the Partners in Medicine program honored almost 1,200 families, which is a net growth of 30 percent from the previous year.

To be eligible for membership in the Partners in Medicine program, one must make annual contributions of \$1,000 or more.

Dean's Circle

The Dean's Circle is Weill Cornell Medicine's giving society for leadership alumni donors. In addition to having their names listed on a donor wall in the Joan and Sanford I. Weill Education Center, Dean's Circle members are invited to an annual recognition dinner and other special events throughout the year. Since its establishment in 1997, the Dean's Circle has grown to include 187 members, with an additional 48 members recognized in memoriam.

The Dean's Circle honors alumni who make outright gifts or pledges of \$25,000 or more (including long-term payment arrangements, IRA distributions or gift annuities), as well as alumni who establish planned gifts of \$50,000 or more.

Endowment Opportunities

Donors to endowed funds are an essential part of the Weill Cornell Medicine family. By acting as a steady and significant source of income, endowments enable Weill Cornell Medicine to meet the rising costs of education and research, and ensure the strength and stability of the institution. Endowed giving opportunities are available for named student scholarships, faculty positions and other institutional resources.

As of January 2018, Weill Cornell Medicine's endowment has a market value of \$1.4 billion, which generates more than \$60 million in support for our faculty, students and programs annually.

For more information about giving opportunities, please contact Lucille Ferraro, Assistant Vice Provost for Development, at luf2003@med.cornell.edu or 646-962-9491.

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